

DFA LEAN IN NETWORK

BRILLIANT FUTURE. BRILLIANT WOMEN.

2022 EVENT CALENDAR

Click the links below or search for “DFA Lean In” in UCLC to register for one or all sessions. Registered participants will receive Zoom meeting information when they register for the event. Registration closes 5 minutes prior to the event. Email WithUForU@uci.edu for any questions and assistance.

Why Negotiating is Crucial for Women

In Part 1 of the “Negotiation Advice for Women” series Duke University professor Ashleigh Shelby Rosette explains why women need to negotiate, how gender stereotypes influence the outcome and how you can work with those stereotypes to achieve your goals.

[REGISTER](#)

AUG. 31
9:30 - 10:30 a.m.

Negotiation Advice for Women: Make the First Offer

In Part 2 of the “Negotiation Advice for Women” series Duke University professor Ashleigh Shelby Rosette explains why it’s key to make the first offer and explores how gender bias can impact the outcome. She also provides strategies for gaining the confidence to aim higher and ask for more.

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SEPT. 28
1:30 - 2:30 p.m.

Negotiating for Women: Use Positive Emotions to Get a “Yes”

In Part 3 of the “Negotiation Advice for Women” series Duke University professor Ashleigh Shelby Rosette teaches you how to frame your negotiation as a cooperative effort and use positive emotions, body language, and tone of voice to achieve your negotiation goals.

[REGISTER](#)

OCT. 26
9:30 - 10:30 a.m.

Negotiating Advice for Women: Win by Working Together

In Part 4 of the “Negotiation Advice for Women” series Duke University professor Ashleigh Shelby Rosette teaches you to use a collaborative mindset, consider what your manager wants and use that information to strike a deal that works better for both of you.

[REGISTER](#)

NOV. 30
9:30 - 10:30 p.m.

What is a Lean In Network?

Group of DFA women who meet regularly providing opportunities for skills development, networking, inspiration, and support.

How Often Are Meetings Held?

Sessions are held monthly to discuss pre-selected educational topics facilitated by DFA Lean In Champions.

What is a Lean In Champion?

Volunteers within DFA who facilitate the monthly sessions using Lean In educational resources.

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How Women Can Lead with Meaning

Joanna Barsh, director emeritus McKinsey & Company and author of “Centered Leadership” discusses meaning as the anchor of great leadership and offers simple exercises to uncover one’s strengths and draw on them to become a stronger, more purposeful leader.

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JAN. 26
1:30 - 2:30 p.m.

Dealing with Challenges as a Female Leader: Frame and Overcome Them

Joanna Barsh, director emeritus McKinsey & Company and author of “Centered Leadership” offers strategies how to take charge of your emotions when things go wrong and how to make the most of every situation—even a really difficult one.

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FEB. 23
1:30 - 2:30 p.m.

How Successful Women Leaders Build Trust and Community

Joanna Barsh, director emeritus McKinsey & Company and author of “Centered Leadership” teaches how to build trust and form relationships that enable you to have greater impact.

[REGISTER](#)

MAR. 30
9:30 - 10:30 a.m.

Engaging

Joanna Barsh, director emeritus McKinsey & Company and author of “Centered Leadership” offers steps to overcome fears, move into action, and take risks.

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APR. 27
1:30 - 2:30 p.m.

Find Energy for a Better Work-Life Balance

Joanna Barsh, director emeritus McKinsey & Company and author of “Centered Leadership” proposes ways to identify what energizes and drains you, and how to find time every day to focus on energy renewal and recovery.

[REGISTER](#)

MAY 25
9:30 - 10:30 a.m.

What is a Lean In Network?

A group of DFA staff who meet regularly providing opportunities for skills development, networking, inspiration, and support.

How Often Are Meetings Held?

Sessions are held monthly to discuss pre-selected educational topics facilitated by DFA Lean In Champions.

What is a Lean In Champion?

Volunteers within DFA who facilitate the monthly sessions using Lean In educational resources.